RAMIREZ ASSET MANAGEMENT



Materials prepared for: City of St Louis, Treasurer's Office





Firm Overview

Who We Are

- Ramirez Asset Management ("RAM") was founded in 2002 and is a certified minority-owned fixed income and equity investment manager based in New York City
- RAM is an affiliate of Samuel A. Ramirez & Co. Inc., which was established in 1971, and is one of the oldest Hispanic-owned investment banks in the United States
- \$12.3 billion in firm-wide assets as of September 30, 2024
- RAM has experienced 37% trailing 5-year annualized AUM growth
- RAM has 44 firm-wide employees with 33 fixed income professionals
- RAM added \$2+ billion in assets year-to-date and has a current expected pipeline of \$250+ million

A Growing, Diverse List of Products and Clients

Firm Products Fixed Income Clients 7.4% Public Pension **Fixed Income Overview** Cash Endowment/Foundation 17.5% Short Duration 16.4% Number of Clients: Govt. Entity 80 Intermediate State and Local Stable Value **Number of Portfolios:** 155 Corporate Core **Average Client Size:** Deferred Compensation \$145M Long Duration / LDI 17.7% 27.3% Insurance Equity Mutual Funds Custom Taft Hartley



City of St. Louis Treasurer's Office – Overview of Portfolios

- Since June 2024, RAM has managed 4 portfolios on behalf of the City of St. Louis, totaling \$59 million
- Three portfolios are tied to the St. Louis Lambert Airport 2024 Bond Proceeds
- RAM also manages an Excess Cash portfolio on behalf of the Treasurers' Office

St. Louis Airport 2024A Capitalized Interest Portfolio				As of: 09/30/24
Portfolio Overview:			Portfolio Analytics:	
Account Value:	\$	50,723,880	Yield To Maturity:	4.53%
Inception:		6/12/2024	Maturity (Years):	0.265
			Duration:	0.260
			Quality:	Aaa

St. Louis Airport 2024B Capitalized Interest Portfolio			As of: 09/30/24	
Portfolio Overview:			Portfolio Analytics:	
Account Value:	\$	1,018,574	Yield To Maturity:	4.53%
Inception:		6/12/2024	Maturity (Years):	0.266
			Duration:	0.260
			Quality:	Aaa

St. Louis Airport 2024B Construction Fund Portfolio			As of: 09/30/24	
Portfolio Overview:			Portfolio Analytics:	
Account Value:	\$	7,118,777	Yield To Maturity:	4.53%
Inception:		6/12/2024	Maturity (Years):	0.266
			Duration:	0.261
			Quality:	Aaa

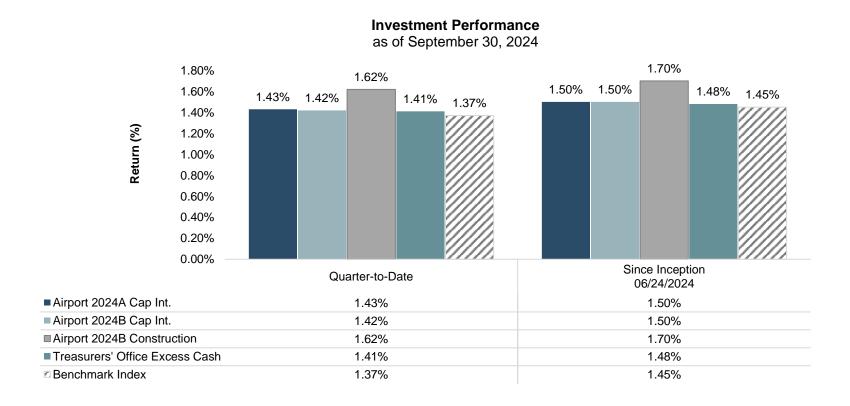
St. Louis Treasurer Excess Cash Portfolio				As of: 09/30/24
Portfolio Overview:			Portfolio Analytics:	
Account Value:	\$	25,371	Yield To Maturity:	4.58%
Inception:		6/14/2024	Maturity (Years):	0.061
			Duration:	0.059
			Quality:	Aaa



Data: As of September 30, 2024

City of St. Louis Treasurer's Office

Performance Review



- Since June 2024, RAM has managed four portfolios on behalf of the City of St. Louis.
- As of 9/30, all portfolios outperformed the benchmark for the quarter and since inception.



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